

Dr. Ambedkar College, Deekshabhoomi, Nagpur

Faculty – Commerce & Management

Course Outcomes

Session 2022-2023

- **B. Com. (CBCS) Sem –I**
- **Course Name: Business Skills**
- **Course Code: 1T6-A**
- **Course Type : Skill Enhancement Course**
- **Subject Teacher: Dr. D. H. Puttewar**

Course Outcomes :

After the completion of the course the student must be able to:

CO1 - The student will be able to classify different forms of business and business activities

CO2 - The student will be able to differentiate between management and administration and also will be able to formulate a plan for a given activity

CO3 - The student will be able to distinguish types of organisations and will also be able to decide actions for a given situation

CO4 - The student will be able to select leadership skills in a group and demonstrate direction skills to achieve objectives

CO5 - The student will be able to demonstrate the roles, skills and functions of management required for a business activity.



Dr. D. H. Puttewar
(Assistant Professor)

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Course Outcomes

Session 2022-2023

- **B. Com. Sem –III**
- **Course Name: Business Communication & Management**
- **Course Code: 3T2**
- **Subject Teacher: Dr. D. H. Puttewar**

Course Outcomes :

After the completion of the course the student must be able to:

CO1 - Commerce students after studying this subject improved their communication skills which is required in business and corporate world.

CO2 - Students were able to explain about Types of business communication, company manual, house journal, placement broacher, leaflets, E MAIL and group discussion,

CO3 - Students were able to use of internet, website and electronic media in business communication.

CO4 - Students after studying this topic improved their practical knowledge about MS-Excel, MS-Power point and financial presentation in business meeting as a tools of effective communication.



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Course Outcomes

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- **B. Com. Sem –V**
- **Course Name: Marketing Management**
- **Course Code: 5T5.1**
- **Subject Teacher: Dr. D. H. Puttewar**

Course Outcomes :

After the completion of the course the student must be able to:

CO1 - The student will be able to differentiate between Traditional and Modern Marketing.

CO2 - The student will be able to decide pricing policies.

CO3 - The student will be able to decide product planning and distribution

CO4 - The student will be able to role play with consumer as a sales man to require for a business.



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Course Outcomes

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- **B. Com. Sem –V**
- **Course Name: Management Process**
- **Course Code: 5T3**
- **Subject Teacher: Dr. D. H. Puttewar**

Course Outcomes :

After the completion of the course the student must be able to:

CO1 - The student will be able to understand of basic knowledge of management process, levels of management and its importance and functions at each level.

CO2 - The student will be able to understand about Managerial Development & Group,

CO3 - The student will be able to explain about managerial styles X and Y Theory of Macgregor.

CO4 - The student will be able to describe the motivation and they will be motivate for doing work.



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Course Outcomes

Session 2022-2023

- **B. Com. (CBCS) Sem –II**
- **Course Name: Business economics - II**
- **Course Code: 2T2**
- **Course Type : Core Course**
- **Subject Teacher: Dr. D. H. Puttewar**

Course Outcomes :

After the completion of the course the student must be able to:

CO1 - Students will be able to establish relationship between cost and Output in short/long run.

CO2 - Students will be able to differentiate between various Market structures.

CO3 - Students will be able to determine prices under different market structures.

CO4 - Students will be able to explain basic concepts of macroeconomics.

CO5 - Students will be measure national income using given data.



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- **B. Com. (CBCS) Sem –II**
- **Course Name: Skill Development**
- **Course Code: 2T6-B**
- **Course Type : Skill Enhancement Course**
- **Subject Teacher: Dr. D. H. Puttewar**

Course Outcomes :

After the completion of the course the student must be able to:

CO1 - The Students will be able to relate the concept of skill development and its importance.

CO2 - The students will be able to interpret the problem solving technique and multiple approaches to creativity.

CO3 - The students will be able to relate importance of communication skills for interpersonal communication.

CO4 - The student will be able to analyses team behavior and impact of empowerment and delegation.

CO5 - The students will be able to explore various skill development avenues.



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Course Outcomes

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- **B. Com. Sem – IV**
- **Course Name: Skill Development**
- **Course Code: 4T2**
- **Subject Teacher: Dr. D. H. Puttewar**

Course Outcomes :

After the completion of the course the student must be able to:

CO1 - The student will be applying to self-growth and Leadership skills.

CO2 - The student will be able to Communication in English, Presentation Skills, and speaking skills.

CO3 - The student will be applying meditation and concentration techniques for Self growth.

CO4 - The student will be creating industries, handlooms, agro based industries and entrepreneurs.



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Course Outcomes

Session 2022-2023

- **B. Com. Sem –VI**
- **Course Name: Business Finance -II**
- **Course Code: 6T6.1**
- **Subject Teacher: Dr. D. H. Puttewar**

Course Outcomes :

After the completion of the course the student must be able to:

CO1 - The student will be able to classify of various markets.

CO2 - The student will be able to differentiate between primary market and secondary market and they will be able to do product deal.

CO3 - The student will be able to understood dividend policies. And can solves examples..

CO4 - The student will be able to create Cash Flow for Investment Analysis.



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B. Com. (CBCS) 22-23

- **Course Name: Fundamentals of Accounting**
- **Course Code: 1T1**
- **Course Type : Core Course**
- **B.Com. (CBCS) Semester : I**
- **Course Outcomes:**

CO.1 Give the information of Business Receipts and Payments, Students will be able to a single cash book.

CO.2 Give the Trial Balance of sole trading concern along with the accompanied adjustments the students will be able to prepare the financial statement of a sole traders at the end of financial year.

CO.3 Give the details business transactions between the head office and Branches, Student will be able to prepare Branch Accounts,Cash & Credit Sale, Debtors & Stock and Debtors method of accounting

CO.4 Give the Trial Balance along with the adjustment of a co-operative society a student would be able to prepare Trading Account, Profit & Loss Account, Profit Appropriation Account & Balance Sheet of Co-Operative Society As per State Co-Operative Society Act, 1960

- **B. Com. (CBCS) Sem –I**
- **Course Name: Business Economics I**
- **Course Code: 1T2**

Course Outcome

CO1 Students will be able to Classify fundamentals problem of an economy

CO2 Students will be able to use demand analysis and indifference curves analysis in given solutions. and various demand forecasting techniques.

CO3 Students will be able to identify key elements in supply and isoquant curves

CO4 Students will be able to measure and comments on elasticity of demand for given data

- **B.com (CBCS) Sem-I**
- **Course Type: Ability Enhancement course**
- **Course Name:Commercial Firms**
- **Course Code: 115-A**

- CO1 Students will be able to relate the concepts of commercial firms.
- CO2 Students will be able to interpret the concept of Sole Trader into practice.
- CO3 Students will be able to analyze Partnership firms and will gain knowledge about starting a Partnership firm.
- CO4 Students will gain knowledge about Company and its various concepts and will be able to gain knowledge about starting a Company.

- **B. Com. (CBCS) Sem –I**
- **Course Name: Business Skills**
- **Course Code: 1T6-A**
- **Course Type : Skill Enhancement Course**

CO1 - The student will be able to classify different forms of business and business activities

CO2 - The student will be able to differentiate between management and administration and also will be able to formulate a plan for a given activity

CO3 - The student will be able to distinguish types of organizations and will also able to decide actions for a given situation

CO4 - The student will be able to select leadership skills in a group and demonstrate direction skills to achieve objectives. Also the student will be able to demonstrate the roles, skills and functions of management required for a business activity.

- **Course Name: Statistics and Business Mathematics**
- **Course Code: 2T1**
- **Course Type : Core Course**
- **B.Com. (CBCS) Semester : II**

CO1 Give the information about particular variables, Students will demonstrate an understanding of Statistics by creating frequency distribution as per the Statistical Series From the given data , students will be able to compute Mean, Median, Mode And other measure of central tendency as required.

CO2 From the Give data students will be able to know dispersion and to calculate Standard Deviation, Quartile, Quartile Deviations and Coefficient of Variation.

CO3 From the given data set the students will be able to compute the Skewness & its co-efficient by using Karl's Pearson and Bowley's Method.

CO4 From the given information Student will be able to calculate percentages, Simple Interest, Compound Interest And also able to calculate Profit or Loss arising out of business transactions.

- **B. Com. (CBCS) Sem –II**
- **Course Name: Business Economics II**
- **Course Code: 2T2**

CO1 Student will be able to establish relationship between cost and Output in short/Long run

CO2 Student will be able to differentiate between various Market Structures. Determine price under different market price.

CO3 Student will be able to explain basic concepts of marco economics

CO4 Student will be able to measure national income using given data.

- **B.com (CBCS) Sem-II**
- **Course Type: Ability Enhancement course**
- **Course Name:Commercial Services**
- **Course Code: 2T5-A**

CO1 Students will be able to understand the concept of Commercial services and their practical importance.

CO2 Students will be able to evaluate the current and emerging trends in Aviation and Hospitality services.

CO3 Students will be able to interpret the trends, role and importance of Information Technology Enabled services (ITES)

CO4 Students will be able to analyze the effect of the new innovative services on the banking and insurance sector.

B. Com. (CBCS) Sem –II

- **Course Name: Skill Development**

- **Course Code: 2T6-B**
- **Course Type : Skill Enhancement Course**

CO1 - The Students will be able to relate the concept of skill development and its importance.

CO2 - The students will be able to interpret the problem solving technique and multiple approaches to creativity.

CO3 - The students will be able to relate the importance of communication skills for interpersonal communication.

CO4 - The student will be able to analyze team behavior and impact of empowerment and delegation.

CO5 - The students will be able to explore various skill development avenues.